



HUGH WILLIAMS

PRINCIPAL

Hugh Williams recently joined Avison Young – Chicago, LLC as Principal. Formerly, Hugh was a Senior Director in the Chicago office of Cushman & Wakefield. Hugh was a member of Cushman & Wakefield's Industrial Technology Services Group and graduated from Cushman & Wakefield's yearlong Associates Development Program in 1998. During his tenure in the Associates Program he completed projects in C&W's core business groups including Project Management, Asset Management, Corporate Services, Financial Systems and Research Services. He is a member of the Board of Directors for the Chicago Chapter of NAIOP, Advisory Board member for Project REAP, and also Northwestern University's representative on the Big 10 Advisory Commission. Hugh's team was awarded the Sun Times Metro Chicago Industrial Brokers of the Year Award in 2002.

Hugh graduated from Northwestern University in 1994, with a Bachelor of Arts in Psychology. He went on to receive his Masters of Science in database marketing from Northwestern University in 1996. Prior to joining Cushman & Wakefield, Hugh played professional football in Europe.

CORPORATE CLIENTS	INSTITUTIONAL CLIENTS	EXPERIENCE
Alcan/Pechiney Plastic Packaging	Abbott Land and Development	Acquisitions
Dow Chemicals	AMB	Build-to-Suits
Goya Foods	Cal East	Corporate Services
Heidelberg USA	CenterPoint Properties	Dispositions
Honeywell	Globe Corporation	Headquarters Relocation
ITT	IDI	Investment Sales
Rollex	Opus North	Land Acquisition/Disposition
Solar Communications	Space Center	Lease Negotiations
SuperValu	USAA Realty Company	Sale-Leaseback
Worldpac USA	RREEFF	

Awards - 2002 – Metro Chicago Industrial Broker of the Year